

TomTom Pre Q2 '24 Consensus

TomTom € millions	Q2 '24 Average	Q2 '24 Min	Q2 '24 Max	2024 Average	2024 Min	2024 Max	2025 Average	2025 Min	2025 Max	2026 Average	2026 Min	2026 Max
Revenue	152	144	159	585	575	595	639	611	669	671	631	712
Location technology	127	123	132	501	493	509	564	535	594	602	562	640
Automotive	89	85	93	348	342	356	385	373	399	409	400	419
Enterprise	38	36	41	152	147	162	179	154	212	193	162	233
Consumer	25	21	27	84	80	90	75	68	80	69	64	72
Gross profit	126	121	132	500	495	508	552	529	575	579	553	602
Gross margin (%)	83%	83%	84%	86%	84%	86%	86%	84%	89%	86%	84%	88%
Operating expenses	130	127	134	512	506	517	538	513	563	557	523	595
Operating result (EBIT)	-4	-8	-	-12	-16	-3	14	-1	29	22	7	30
EBITDA	5	1	8	19	6	26	44	29	58	50	46	55
EBITDA margin (%)	3%	1%	5%	3%	1%	4%	7%	5%	9%	8%	7%	9%
Net result	-4	-10	1	-12	-20	-5	15	-1	27	26	21	29
Automotive operational revenue	88	85	91	351	343	354	389	374	404	404	404	405
FCF (excl. restructuring)	-4	-9	-	27	21	37	39	26	48	36	26	46
FCF margin (%)	-3%	-6%	0%	5%	4%	6%	6%	4%	8%	6%	4%	7%
Net cash	264	262	265	294	285	307	320	308	330	343	343	343

Note: Sum of min. and max. individual components may not be equal to (sub)totals, as figures reflect individual contributions.