

TomTom Pre Q1 '26 Consensus

TomTom	Q1 '26	Q1 '26	Q1 '26	2026	2026	2026	2027	2027	2027
€ millions	Average	Min	Max	Average	Min	Max	Average	Min	Max
Revenue	130	127	133	529	523	534	551	535	572
Location technology	114	113	116	466	459	472	496	482	519
Automotive	76	75	77	309	300	313	332	324	345
Enterprise	38	37	39	157	155	159	165	158	175
Consumer	16	14	17	63	62	66	55	53	59
Gross profit	117	115	118	474	469	480	498	484	520
Gross margin (%)	89%	89%	90%	90%	89%	90%	90%	90%	91%
Operating expenses	(110)	(113)	(107)	(453)	(456)	(450)	(462)	(479)	(453)
Operating result (EBIT)	7	5	11	20	15	26	35	28	42
Operating margin (%)	5%	4%	8%	4%	3%	5%	6%	5%	7%
Net result	6	5	9	19	14	24	31	27	36
Automotive operational revenue	76	75	78	311	300	323	339	324	355
FCF (excl. restructuring)	(5)	(5)	(5)	3	(5)	11	20	20	20
FCF margin (%)	(4%)	(4%)	(4%)	0%	(1%)	2%	2%	0%	4%
Net cash	261	255	267	254	245	269	281	255	308

Note: Sum of min. and max. individual components may not be equal to (sub)totals, as figures reflect individual contributions.