

## TomTom updates segment revenue reporting in line with automotive strategy

As of Q1 2014, TomTom will make some changes to its reporting as follows:

- The hardware component of sales to automotive clients will be reported in *Consumer* instead of in *Automotive* in order to clearly identify automotive revenue which comes from content and software. This is the main change. Additionally, due to client portfolio redistribution a minor amount of revenue will be moved from *Licensing to Automotive*;
- Stock compensation costs will be included in R&D, Marketing and SG&A expenses and no longer separately disclosed in line with best practice.

For comparison purposes only, restated 2013 figures on a full year basis are presented in the table below:

(€ in millions)	FY '13 OLD	restate	FY '13 NEW
Consumer	567.0	+84.8	651.8
Automotive	192.4	-81.5	110.9
Licensing	119.4	-3.3	116.0
Business Solutions	84.6		84.6
REVENUE	963.5		963.5
Research and development expenses	165.4	+2.7	168.2
Amortisation of technology and databases	81.4	2	81.4
Marketing expenses	62.6	+0.2	62.8
Selling, general and administrative expenses	178.3	+5.0	183.3
Stock compensation	8.0	-8.0	
TOTAL OPERATING EXPENSES	495.7	1	495.7

Totals are based on non-rounded figures

The quarterly figures and the restated half and full year segment EBIT figures for 2013 are attached.

View the full TomTom updates segment revenue reporting in line with automotive strategy release in PDF format