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## TomTom and DAKO enter into strategic partnership

### TomTom Business Solutions plans to expand its fleet management solution with remote download of tachograph data

**Amsterdam, 25 April 2013** - TomTom Business Solutions, Europe's leading provider of fleet management solutions, has entered into a strategic partnership with DAKO, a European provider of solutions for regulatory worktime and driving time compliance based on the use of tachographs. This move reinforces TomTom's position in the transportation industry by broadening the services it offers. In the near future, the ability to download data remotely from a tachograph will be included in TomTom Business Solutions' [WEBFLEET](#) offerings, using the standard in vehicle on-board unit TomTom [LINK 510](#).

*"We foresee the European regulations concerning working time and drivers' hours taking on greater importance and possibly moving to the light commercial vehicle market," said Thomas Schmidt, Managing Director of TomTom Business Solutions. "Our aim is to help businesses be compliant in the most cost-efficient way, without disruptions to daily business. Our solutions will help our customers to better manage their vehicles while complying with both national and Europe-wide rules. We will offer fleet efficiency and compliance under one roof."*

As part of the partnership, the two companies will collaborate on integrating fleet management and tachograph services. Both companies continue to individually develop and launch their own products. TomTom will integrate the new capability into its ISO27001 certified WEBFLEET platform and plans to come out with a product for the remote-controlled download of tachograph data and its compliant data analysis and long term archiving later this year.

*"This partnership brings together two market leaders who will demonstrate that regulatory compliance and the efficient operation of a fleet go hand-in-hand,"* stated Thomas Becker, CEO of DAKO Group.

This week TomTom disclosed it now actively manages more than 250,000 vehicles with WEBFLEET and services more than 20,000 business clients.