



TomTom Reports third quarter 2005 Results

Another quarter of strong revenues and net profit growth

Third quarter results release 2005

Financial highlights:

- Revenue of € 250.0 million, up 373% on the prior year and 118% on the previous quarter
- 538,000 integrated units shipped, up 632% on the prior year and 105% on the previous quarter
- Average selling price for integrated units of € 402, up 10% on the previous quarter
- Net profit of € 58.7 million, up 166% on the previous quarter
- Fully diluted EPS of € 0.50 for the quarter, up from € 0.20 in the previous quarter

Operational highlights:

- Consolidation of European market leadership position
- Successful ramp up of production volumes across the GO range
- Distribution in North America increased to 2500 outlets
- Acquisition of Datafactory ahead of entry into Tracking and Tracing market

Outlook

- Wide and deep retail presence and balanced stock levels in the channel ahead of the holiday season
- Launch of the TomTom ONE entry-level product in the fourth quarter
- North American advertising campaign including TV, radio and print has begun
- Full year 2005 guidance increased: revenues now expected to be approximately three and a half times 2004 revenues with the operating margin modestly higher than in 2004

Key figures

(in € millions) (unaudited)	Q3 '05	Q3 '04	Change	YTD '05	YTD '04	Change
Revenue	250.0	52.8	373%	431.0	102.8	319%
Operating profit	82.2	13.0	532%	127.7	24.2	428%
Net profit	58.7	7.9	643%	94.5	15.3	518%
EPS – fully diluted (€ per share)	0.50	0.07	614%	0.84	0.14	500%

TomTom NV ('TomTom'), a leading provider of personal navigation products and services, reported today that it had grown revenue and profit substantially in the third quarter of 2005. TomTom's revenues for the third quarter increased from € 52.8 million in 2004 to € 250.0 million in 2005 and third quarter net profit rose from € 7.9 million in 2004 to € 58.7 million in 2005. The growth in revenues in the third quarter was primarily driven by the success of the GO family of products: the GO 300, the GO 500 and the GO 700.

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